Counselors Mortgage 5500 Travis Green Ln • Austin, TX 78735

Loan Estimate

DATE ISSUED	03/01/2025
APPLICANTS	John Buyer
	Jane Buyer
	123 Main St
	Austin, TX 78701
PROPERTY	111 New Home Ave,
	AUSTIN, TX 78701
SALE PRICE	\$800,000

Save this Loan Estimate to compare with your Closing Disclosure.

LOAN TERM	30 years
PURPOSE	Purchase
PRODUCT	Fixed Rate
LOAN TYPE	✓ Conventional □ FHA □ VA □
LOAN ID #	250310000
RATE LOCK	☑ NO
	Before closing, your interest rate, points, and lender credits can
	change unless you lock the interest rate. All other estimated
	closing costs expire on 03/14/2025 at 11:59 PM CST

Loan Terms	1	Can this amount increase after closing?
Loan Amount	\$640,000	NO
Interest Rate	5.75%	NO
Monthly Principal & Interest See Projected Payments below for your Estimated Total Monthly Payment	\$3,734.87	NO
		Does the loan have these features?
Prepayment Penalty		NO
Balloon Payment		NO

Projected Payments			
Payment Calculation		Years 1-30	
Principal & Interest		\$3,734.87	
Mortgage Insurance		+ 0	
Estimated Escrow Amount can increase over time		+ 900	
Estimated Total Monthly Payment		\$4,635	
		This estimate includes	In escrow?
Estimated Taxes, Insurance & Assessments Amount can increase over time	\$900 a month	 ✓ Property Taxes ✓ Homeowner's Insurance ☐ Other: 	YES YES
		See Section G on page 2 for escrowed property co property costs separately.	sts. You must pay for other

Costs at Closing			
Estimated Closing Costs	\$13,448	Includes \$7,091 in Loan Costs + \$6,357 in Other Costs - \$0 in Lender Credits. <i>See page 2 for details.</i>	
Estimated Cash to Close	\$159,585	Includes Closing Costs. See Calculating Cash to Close on page 2 for details.	

Visit www.consumerfinance.gov/mortgage-estimate for general information and tools.

Closing Cost Details

Loan Costs	
A. Origination Charges	\$1,170
% of Loan Amount (Points)	
Processing Fee	\$300
Underwriting Fee	\$870

Other Costs

E. Taxes and Other Government Fees	\$150
Recording Fees and Other Taxes Transfer Taxes	\$150
F. Prepaids	\$1,901
Homeowner's Insurance Premium(12 months) Mortgage Insurance Premium(months)	\$1,800
Prepaid Interest (\$100.82 per day for 1 days @ 5.75 %) Property Taxes (months)	\$101

B. Services You Cannot Shop For	\$1,156
Appraisal Fee	\$640
Attorneys - Closing/Funding Fee	\$300
Attorneys - Document Preparation	\$100
Credit Report	\$102
Flood Certification	\$14

G. Initial Escrow Payment at Closing			\$2,700
Homeowner's Insurance	\$150.00 per month for	3 mo.	\$450
Mortgage Insurance	per month for	mo.	
Property Taxes	\$750.00 per month for	3 mo.	\$2,250

H. Other	\$1,606
Title - Owner's Title Insurance (optional)	\$1,154
Title - Owners Title Endorsements	\$452

I. TOTAL OTHER COSTS (E + F + G + H)	\$6,357
J. TOTAL CLOSING COSTS	\$13,448
D + I	\$13,448
Lender Credits	
Calculating Cash to Close	

Estimated Cash to Close	\$159,585
Adjustments and Other Credits	-\$5,863
Seller Credits	\$0
Funds for Borrower	\$0
Deposit	-\$8,000
Down Payment/Funds from Borrower	\$160,000
Closing Costs Financed (Paid from your Loan Amount)	\$0
Total Closing Costs (J)	\$13,448

D. TOTAL LOAN COSTS (A + B + C)

C. Services You Can Shop For

Title - Closing/Escrow Fee

Title - Title Services

Title - Lender's Title Insurance

Title - Lenders Title Endorsements

Survey

\$7,091

\$4,765 \$500

\$450

\$248

\$100

\$3,467

Additional Information About This Loan

LENDER	Counselors Mortgage	MORTGAGE BROKER
NMLS / LICENSE ID	323851	NMLS / LICENSE ID
LOAN OFFICER	Andrea Walker	LOAN OFFICER
NMLS / LICENSE ID	248388	NMLS / LICENSE ID
EMAIL	awalker@counselorscorp.com	EMAIL
PHONE	512-916-9955	PHONE

Comparisons	Use these measures to compare this loan with other loans.		
In 5 Years	\$231,284 Total you will have paid in principal, interest, mortgage insurance, and loan costs.\$46,322 Principal you will have paid off.		
Annual Percentage Rate (APR)	5.785% Your costs over the loan term expressed as a rate. This is not your interest rate.		
Total Interest Percentage (TIP)	110.102% The total amount of interest that you will pay over the loan term as a percentage of your loan amount.		

Other Considerations	
Appraisal	We may order an appraisal to determine the property's value and charge you for this appraisal. We will promptly give you a copy of any appraisal, even if your loan does not close. You can pay for an additional appraisal for your own use at your own cost.
Assumption	If you sell or transfer this property to another person, we ☐ will allow, under certain conditions, this person to assume this loan on the original terms. √ will not allow assumption of this loan on the original terms.
Homeowner's Insurance	This loan requires homeowner's insurance on the property, which you may obtain from a company of your choice that we find acceptable.
Late Payment	If your payment is more than <i>15</i> days late, we will charge a late fee of <i>5% of the payment.</i>
Refinance	Refinancing this loan will depend on your future financial situation, the property value, and market conditions. You may not be able to refinance this loan.
Servicing	We intend ☐ to service your loan. If so, you will make your payments to us. ☑ to transfer servicing of your loan.

Confirm Receipt

By signing, you are only confirming that you have received this form. You do not have to accept this loan because you have signed or received this form.

Applicant Signature

Co-Applicant Signature

Date

Payoffs and Adjustments

Cash Deposit:	8,000.00					
Total Lender Credits:	0.00	= Lender Credits:	0.00	+	Closing Costs paid by Lender:	0.00
Total Seller Credits:	0.00	= Seller Credits:	0.00	+	Closing Costs paid by Seller:	0.00

Payoffs and Payments

то	AMOUNT
01	
02	
03	
04	
05	
06	
07	
08	
09	
10	
11	
12	
13	
14	
15	
TOTAL PAYOFFS AND PAYMENTS	

Adjustments and Other Credits

DESCRIPTION	AMOUNT
01 Credit Report - paid upfront	\$ 640.00
02 Appraisal - paid upfront	\$ 102.00
03 Survey - seller paid	\$ 500.00
⁰⁴ Title Policy Premium - lender policy - seller paid	\$ 3,467.00
05 Title Policy Premium - ownr policy - seller paid	\$ 1,154.00
06	
07	
08	
09	
10	
TOTAL ADJUSTMENTS AND OTHER CREDITS	\$ 5,863.00